



Overview

Linsalata Capital Partners ("LinCap") was founded in 1984. Our more than 90 acquisitions, with combined transaction values exceeding \$3 billion, have made Linsalata Capital Partners a leading middle-market buyout firm. Through a progression of six funds, we have raised more than \$1 billion of equity capital from our institutional and individual investors. Our latest fund, Linsalata Capital Partners Fund V, L.P., raised \$425 million of equity capital in 2005.

We have a record of success that spans more than 25 years in accelerating the growth of middle-market companies, generating top-quartile returns over that period. A key tenet of our strategy is the significant operating experience resident within the firm.

Fund History

Edgecliff (1983)

- \$3 million in equity capital raised
- Exited 5 out of 5 portfolio companies

LinCap I (1990)

- \$13.3 million in equity capital raised
- Exited 2 out of 2 portfolio companies

LinCap II (1995)

- \$45.3 million in equity capital raised
- Exited 5 out of 7 portfolio companies

LinCap III (1998)

- \$173.5 million in equity capital raised
- Exited 6 out of 6 portfolio companies

LinCap IV (2000)

- \$331.5 million in equity capital raised
- Exited 6 out of 11 portfolio companies

LinCap V (2005)

- \$425 million in equity capital raised
- Exited 1 out of 10 portfolio companies

Current Portfolio

Automotive Aftermarket

Lund, Inc.
Transtar Industries, Inc.

Apparel

Manhattan Beachwear, LLC

Building Products

Royal Baths
Wellborn Forest Products, Inc.

Business Services

Diversco Holdings, Inc.

Consumer Products

Harden Manufacturing Corporation
Home Décor Company
Stanton Carpet Corporation
U-Line Corporation
Transpac

Distribution/Converting

The Tranzonic Companies

Food and Beverage

Eatem Foods Company
Hospitality Mints, Inc.
Spartan Foods of America

Packaging

Paradigm Packaging, Inc.

Investment Parameters

Our acquisition targets are characterized by the presence of strong management teams, the prospects of solid business opportunities and a history of consistent financial performance.

Platform Size

\$7 - \$50 million of EBITDA
Up to \$300 million in enterprise value
\$10 - \$50 million of equity

Industry Sectors of Interest

Aerospace products	Home furnishing/Décor
Apparel	Home improvement products
Automotive aftermarket	Industrial products
Building products	Infrastructure products
Business services	Juvenile products
Consumer durables	Leisure/Recreation
Consumer packaged goods	Logistics
Contract manufacturing services	Medical devices and diagnostics
Direct marketing/Catalogs	Outdoor/Garden living
Distribution	Packaging
Education/Training	Pet products and services
Food and beverage	Retailing services
Food service equipment	Retailing/Point-of-Purchase systems
Health and safety products	School/Education products
Health care services and outsourcing	Specialty chemicals
Hobby/Crafts	Test and measurement

Professionals

Frank N. Linsalata	Chairman & CEO
Eric V. Bacon	Senior Managing Director
Stephen B. Perry	Senior Managing Director
Gregory L. Taber	Managing Director
Daniel L. DeSantis	Managing Director
Timothy G. Healy	Vice President
John A. (Jay) Studdard, Jr.	Vice President
Michael J. Faremouth	Vice President
Murad A. Beg	Vice President
Michael J. Moran	Vice President
Kurtis P. Zabell	Director of Finance



LINSALATA CAPITAL PARTNERS

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