



Overview

Linsalata Capital Partners ("LinCap") was founded in 1984. Our more than 98 acquisitions, with combined transaction values exceeding \$3 billion, have made Linsalata Capital Partners a leading middle-market buyout firm. Through a progression of six funds, we have raised more than \$1 billion of equity capital from our institutional and individual investors. Our latest fund, Linsalata Capital Partners Fund V, L.P., raised \$425 million of equity capital in 2005.

We have a record of success that spans more than 27 years in accelerating the growth of middle-market companies, generating top-quartile returns over that period. A key tenet of our strategy is the significant operating experience resident within the firm.

Fund History

Edgecliff (1983)

- \$3 million in equity capital raised
- Exited 5 out of 5 portfolio companies

LinCap I (1990)

- \$13.3 million in equity capital raised
- Exited 2 out of 2 portfolio companies

LinCap II (1995)

- \$45.3 million in equity capital raised
- Exited 6 out of 7 portfolio companies

LinCap III (1998)

- \$173.5 million in equity capital raised
- Exited 6 out of 6 portfolio companies

LinCap IV (2000)

- \$331.5 million in equity capital raised
- Exited 6 out of 11 portfolio companies

LinCap V (2005)

- \$425 million in equity capital raised
- Exited 3 out of 12 portfolio companies

Current Portfolio

Aerospace & Defense

Whitcraft Group

Apparel

Manhattan Beachwear Inc.

Building Products

Royal Baths

Wellborn Forest Products, Inc.

Consumer Products

Harden Manufacturing Corporation

Home Décor Company

Stanton Carpet Corporation

U-Line Corporation

Transpac

Distribution/Converting

The Tranzonic Companies

Food and Beverage

Eatem Foods Company

Hospitality Mints, Inc.

Spartan Foods of America

Healthcare

NeuroTherm, Inc.

Packaging

Paradigm Packaging, Inc.

Investment Parameters

Our acquisition targets are characterized by the presence of strong management teams, the prospects of solid business opportunities and a history of consistent financial performance.

Platform Size

\$7 - \$50 million of EBITDA

Up to \$300 million in enterprise value

\$10 - \$50 million of equity

Industry Sectors of Interest

Aerospace products

Apparel

Automotive aftermarket

Building products

Business services

Consumer durables

Consumer packaged goods

Contract manufacturing services

Direct marketing/Catalogs

Distribution

Education/Training

Food and beverage

Food service equipment

Health and safety products

Health care services and outsourcing

Hobby/Crafts

Home furnishing/Décor

Home improvement products

Industrial products

Infrastructure products

Juvenile products

Leisure/Recreation

Logistics

Medical devices and diagnostics

Outdoor/Garden living

Packaging

Pet products and services

Retailing services

Retailing/Point-of-Purchase systems

School/Education products

Specialty chemicals

Test and measurement

Professionals

Frank N. Linsalata

Chairman & CEO

Eric V. Bacon

Senior Managing Director

Stephen B. Perry

Senior Managing Director

Gregory L. Taber

Managing Director

Daniel L. DeSantis

Managing Director

John A. (Jay) Studdard, Jr.

Principal

Michael J. Faremouth

Principal

Timothy G. Healy

Vice President

Murad A. Beg

Vice President

Michael J. Moran

Vice President

James V. Guddy

Vice President

Kurtis P. Zabell

Vice President-Finance



LINSALATA CAPITAL PARTNERS

Landerbrook Corporate Center One • Suite 280
5900 Landerbrook Drive • Mayfield Heights, Ohio 44124
440/684-1400 • fax 440/684-0984 • www.linsalatacapital.com